

UNDERSTANDING MERAKI NETWORKING SUBSCRIPTION

Flexible way to manage licenses.

Meraki now offers subscription licensing, an alternative to its traditional co-termination model.

Subscription licensing allows you to:

- Add new devices to your plan without shifting your renewal date.
- Select monthly billing options
- Replace hardware without needing to repurchase licenses in some cases

The co-termination model made renewals simple, but it came at a cost. Replacing aging hardware often meant wasting subscription time or doing extra work to avoid it. Subscription licensing changes that, giving you more flexibility.

Meraki Networking Subscription offers:

- **Flexible, predictable end dates:** You can still keep everything on the same renewal schedule, but you don't have to give up license time or plan purchases around renewal dates. Just buy a prorated license to match your existing term.
- **No lost value on new hardware:** If you replace a device, you can transfer the remaining subscription to the new hardware. You keep the value of your original license without having to repurchase time.
- **Flexible payments:** You can pay monthly, quarterly, yearly or all upfront and enjoy price protection for the length of your subscription term.
- **Simple to manage:** Licenses follow the device and aren't shared, so it's clear when they expire. No more spreadsheets or guesswork.
- **Built around how networks work:** The new model is designed to support real-world use — like adding, moving or replacing hardware — without causing licensing headaches.

Want to Learn More About Subscription Licensing?

Give us a call at (616) 949-4020 or email us at support@hungerford.tech.